



SUMMARY

The software Topx speeds up the **document retrieval in your law firm archive**. Finding files made easy!

Driven by the COVID-19 situation, digitization and innovative tools are the hope for optimization.

With Topx, legal departments and lawyers will be able to **significantly save time while searching files**.

BUSINESS MODEL

95% of interviewed legal professionals lose up to 3 days for searching for text snippets they already wrote in the past. Challenge here: "billable hours"!

Topx reduces the search in the local or law firm archive to minutes. Topx is **installed locally and fully respects the customers data security** as it is not a cloud service.

Topx is offered as **Software as a Service (SaaS) based on annual subscription**. With concierge services we gain a higher CTLV.

The software will be offered by:

- Direct Marketing
- Legal software provider

MARKET

The Legal Tech market became a new "kick" in 2010 and started a significant rise in 2015.

There are about **2 million lawyers** in Europe. Until 2023, we want to get 2.000 of them as customers.

With additional services in digitization and business workflow creation, we will create **additional services**.

Main competition:

- cloud based services
- DMS -> we experienced that acceptance for fully switching to a DMS is low due to dependency.



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TEAM

Stephan Tratter, BSc.

- TU Wien, Computer Science
- Marketing and Sales
- 1st startup 2004: TREVENTUS
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Mag.iur Michael A. Pisecki

- RDB (MANZ)
- Austrian Parliament
- LegalTech Expert
- [linkedin.com/in/michaelapisecki](https://www.linkedin.com/in/michaelapisecki)

Markus Barth, BSc.

- TU Wien, Computer Science
- Full Stack developer
- 10+ years experience in DMS

TRACTION

Topx is not market-ready yet, but we were able to already achieve:

- 2 law firms as co-creator since May 2020
- Cooperation with University in negotiation
- Cooperation with software provider in negotiation
- Cooperation with digitization company

NEXT STEPS AND NEEDS

We are currently looking for:

Law firms and legal departments interested in testing and evaluating Topx. This allows them to **contribute to an upcoming tool**, they might use in their future.

We are in preparation phase, not in funding phase. Nevertheless we are keen to get **feedback from potential and interested investors**.

We want to **extend our team** and search for:

- Full Stack developers and programmers